



204 Tower Square
Marion IL 62959
(800) 993-2263

535 Broadway
Cape Girardeau MO 63701
(800) 455-5216

C/o Back Beat Music
Jonesboro AR 72401
(870) 932-7529

Trial-Rental Purchase Program

Shivelbine's Music Store, Inc., with over 65 years of experience, is proud to offer an ideal rental program for beginning band students. Our plan allows students to try the instrument for a period of time before parents invest in the purchase. This program is a great opportunity for the beginner to study music until the ability to play and enjoy the instrument is reasonably assured.

The plan works as follows:

1. You and the band director select the type of instrument that your child would like to play. The instrument will be handled as if it were your own. You may take it home and to school just as if you had purchased it.
2. The majority of new instruments will rent for the first 90 days for \$70.00 (flute, clarinet, trumpet, trombone, and percussion). Others will rent for \$110.00 (alto saxophone and baritone), or \$140.00 (oboe, tenor saxophone and French horn). This fee may be less depending on the price and condition of the instrument you select. This initial rental fee applies in full towards the purchase price as shown on your rental contract. The fee also covers the cost of any repairs that may be needed to keep the instrument in good playing condition. Fire and theft coverage is also included. Complete details and conditions are listed on the rental contract.
4. You will be notified by letter at the conclusion of the initial rental period. At that time you will choose from the following options:
 - Option 1: Purchase the instrument. If paid within 30 days of rental expiration you may take advantage of a 20% cash discount. You will also receive a free one-year warranty covering playing condition repairs.
 - Option 2: Continue to rent under the terms provided in your rental contract. The majority of new instruments will have a monthly fee of \$35.00 to \$40.00 (flute, clarinet, trumpet, trombone, and percussion). Others will rent for \$60.00 to \$95.00 (alto saxophone, baritone, oboe, tenor saxophone, and French horn) per month. This monthly fee may be less depending on the price and condition of the instrument you select. Most of this fee applies towards the purchase of the instrument. Repair services are provided at no extra charge, and fire and theft coverage is included as well.
 - Option 3: Return the instrument with no further obligation.
5. We along with your director recommend a new or like new name-brand instrument. If you are not sure what brands are of good quality, contact your director. *Remember, your child may be playing for six or more years and quality instruments will maintain their value and play easier.*

Your willingness to give your child a beginning in music is a decision that you will never regret.